

10 February 2026

## In-line Q3; eyes on regulatory outcome

Aurobindo Pharma (ARBP IN) reported Q3FY26 in line with our expectations with revenue, EBITDA and PAT coming within 1% of our estimates. Higher Other income offset higher tax rate. Management has pegged revenue growth, excluding, gRevlimid at 9% YoY. Gross margin sustained at an all-time high of 59.7% and EBITDA grew 8.9% YoY despite negligible gRevlimid sales in Q3FY26, which is commendable, in our assessment. EBITDA margin improved 20bp QoQ to 20.5% in Q3, again despite lower gRevlimid. Lower losses from the Penicillin-G plant and the INR depreciation helped, in our view. Further ramp-up in Penicillin-G plant along with the USD 24/kg minimum import price (MIP) announced on the product recently by the government will help margins in FY27. Management intends to respond to the recent USFDA observations at the Eugia-III plant within 15 days; indicated that the observations are procedural in nature and are not any cause for concern. The outcome of regulatory inspections, including this one, will be key to stock price performance. We keep our FY26-FY28E EPS unchanged; we retain **Buy** with a target price of INR 1,568.

**US business, margin remain resilient; Eugia plant issues not to impact operations:** US revenue of USD 420mn was down 3.4% YoY and flat QoQ, but still surpassed our expectations – we had built in a sharper fall once gRevlimid comes off. While there are further growth levers, the outcome of regulatory inspections will be key for this business segment. The Eugia Unit-3 had ramped up after remediation works following USFDA warning letter, but 11 observations in re-inspection have raised concerns. Management says the observations are procedural in nature, and it does not expect an adverse outcome. Regulatory compliance in this plant and other important ones will be events to watch for.

**EU and ARV businesses bolster performance; weak API and RoW:** The EU business continues to post robust performance with constant currency growth of 11% in Q3FY26. Management expects the growth momentum to continue. The ARV tender business in Africa saw a pickup in Q3 with easing competition; the business grew 16% YoY in USD terms. Growth in ROW revenue (flat YoY) and API revenue, down 9% YoY in USD, came weak in Q3; management expects recovery in the upcoming quarters.

**Penicillin-G MIP to help in FY27:** The Penicillin-G project is critical for ARBP's growth and profitability targets. The facility has already ramped up to ~60% capacity utilization and is running at annualized production rate of ~10k tonne. Recent announcement of MIP will help profitability of the plant. Production ramp-up will make ARBP eligible for production-linked incentive payout of ~INR 2.4bn from the government.

**Retain Buy with a TP of INR 1,568:** We keep our FY26-28E EPS unchanged as of now. The outcome of regulatory inspections, including that of Eugia-III, will be critical, in our view. ARBP trades at 15.9x FY27E core P/E. We retain **Buy** with a TP of INR 1,568 on 20.5x FY28E core EPS plus cash per share. Escalation of cGMP issues in any of the important plants and delay in Penicillin-G plant ramp-up are key risks.

## Key financials

YE March (INR mn)	FY24	FY25	FY26E	FY27E	FY28E
Revenue (INR mn)	290,019	317,237	335,292	388,635	414,713
YoY (%)	16.7	9.4	5.7	15.9	6.7
EBITDA (INR mn)	58,430	66,054	67,229	73,127	78,473
EBITDA margin (%)	20.1	20.8	20.1	18.8	18.9
Adj PAT (INR mn)	33,648	34,859	35,928	42,593	46,231
YoY (%)	74.6	3.6	3.1	18.6	8.5
Fully DEPS (INR)	57.4	60.0	61.9	73.3	79.6
RoE (%)	11.9	11.2	10.4	11.2	10.9
RoCE (%)	12.7	12.9	12.8	14.2	13.5
P/E (x)	21.0	20.1	19.5	16.4	15.1
EV/EBITDA (x)	11.8	10.4	10.2	9.4	8.8

Note: Pricing as on 10 February 2026; Source: Company, Elara Securities Estimate

Rating: **Buy**

Target Price: INR 1,568

Upside: 30%

CMP: INR 1,204

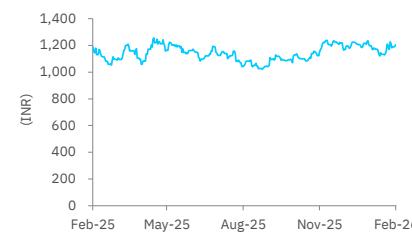
As on 10 February 2026

## Key data

Bloomberg	ARBP IN
Reuters Code	ARBN.NS
Shares outstanding (mn)	581
Market cap (INR bn/USD mn)	699/7,702
EV (INR bn/USD mn)	688/7,580
ADTV 3M (INR mn/USD mn)	1,300/14
52 week high/low	1,279/994
Free float (%)	48

Note: as on 10 February 2026; Source: Bloomberg

## Price chart



Source: Bloomberg

Shareholding (%)	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Promoter	51.8	51.8	51.8	51.8
% Pledge	17.8	0.0	17.5	17.5
FII	15.3	14.4	14.2	13.9
DII	26.2	26.9	27.6	27.7
Others	6.7	6.9	6.4	6.6

Source: BSE

Price performance (%)	3M	6M	12M
Nifty	1.5	6.2	9.8
Aurobindo Pharma	7.1	15.5	1.0
NSE Mid-cap	1.2	6.5	11.2
NSE Small-cap	(4.4)	(1.7)	1.5

Source: Bloomberg

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## Financials (YE March)

Income Statement (INR mn)	FY24	FY25	FY26E	FY27E	FY28E
Total Revenue	290,019	317,237	335,292	388,635	414,713
Gross Profit	163,990	186,975	198,237	226,014	240,534
EBITDA	58,430	66,054	67,229	73,127	78,473
EBIT	43,213	49,560	49,432	54,763	57,679
Interest expense	2,897	4,572	3,788	217	241
Other income	5,574	5,992	5,531	4,226	4,226
Exceptional/ Extra-ordinary items	(1,919)	-	(653)	-	-
PBT	43,972	50,980	50,523	58,772	61,664
Tax	12,110	15,827	15,232	16,162	15,416
Minority interest/Associates income	(132)	(294)	(17)	(17)	(17)
Reported PAT	31,730	34,859	35,274	42,593	46,231
Adjusted PAT	33,648	34,859	35,928	42,593	46,231
Balance Sheet (INR mn)	FY24	FY25	FY26E	FY27E	FY28E
Shareholders' Equity	298,428	326,533	361,790	401,462	444,192
Minority Interest	80	(64)	(47)	(30)	(13)
Trade Payables	44,542	41,889	48,251	56,791	60,523
Provisions & Other Current Liabilities	35,647	41,135	41,550	48,904	52,117
Total Borrowings	63,152	79,417	3,617	4,014	4,442
Other long term liabilities	8,867	8,941	8,941	8,941	8,941
<b>Total liabilities &amp; equity</b>	<b>450,715</b>	<b>497,850</b>	<b>464,103</b>	<b>520,082</b>	<b>570,202</b>
Net Fixed Assets	142,849	154,554	157,391	160,691	162,644
Goodwill	5,952	6,180	6,180	6,180	6,180
Intangible assets	34,815	36,207	39,457	62,207	62,207
Business Investments / other NC assets	25,044	29,284	29,284	29,284	29,284
Cash, Bank Balances & treasury investments	63,417	82,511	28,939	26,596	58,985
Inventories	98,082	105,437	112,323	130,193	138,929
Sundry Debtors	48,167	57,459	57,000	66,068	70,501
Other Current Assets	32,389	26,218	33,529	38,863	41,471
<b>Total Assets</b>	<b>450,715</b>	<b>497,850</b>	<b>464,103</b>	<b>520,082</b>	<b>570,202</b>
Cash Flow Statement (INR mn)	FY24	FY25	FY26E	FY27E	FY28E
<b>Cashflow from Operations</b>	<b>24,345</b>	<b>39,246</b>	<b>45,020</b>	<b>40,569</b>	<b>54,208</b>
Capital expenditure	(35,013)	(19,650)	(20,633)	(21,664)	(22,748)
Acquisitions / divestitures	-	(114)	(3,250)	(22,750)	-
Other Business cashflow	-	-	-	-	-
<b>Free Cash Flow</b>	<b>(10,668)</b>	<b>19,482</b>	<b>21,138</b>	<b>(3,845)</b>	<b>31,460</b>
Cashflow from Financing	11,609	(389)	(74,709)	1,502	928
Net Change in Cash / treasury investments	941	19,093	(53,571)	(2,343)	32,388
Key assumptions & Ratios	FY24	FY25	FY26E	FY27E	FY28E
Dividend per share (INR)	4.5	-	5.0	6.0	7.0
Book value per share (INR)	509.3	562.2	622.9	691.2	764.8
RoCE (Pre-tax) (%)	12.7	12.9	12.8	14.2	13.5
ROIC (Pre-tax) (%)	15.5	15.9	15.0	15.3	15.0
ROE (%)	11.9	11.2	10.4	11.2	10.9
Asset Turnover (x)	2.2	2.1	2.1	2.4	2.6
Net Debt to Equity (x)	0.0	0.0	(0.1)	(0.1)	(0.1)
Net Debt to EBITDA (x)	0.0	0.0	(0.4)	(0.3)	(0.7)
Interest cover (x) (EBITDA/ int exp)	20.2	14.4	17.7	336.9	325.8
Total Working capital days (WC/rev)	219.4	226.7	158.8	157.3	179.2
Valuation	FY24	FY25	FY26E	FY27E	FY28E
P/E (x)	21.0	20.1	19.5	16.4	15.1
P/Sales (x)	2.4	2.2	2.1	1.8	1.7
EV/ EBITDA (x)	11.8	10.4	10.2	9.4	8.8
EV/ OCF (x)	28.3	17.5	15.3	17.0	12.7
FCF Yield	(1.6)	2.8	3.1	(0.6)	4.6
Price to BV (x)	2.4	2.1	1.9	1.7	1.6
Dividend yield (%)	0.4	-	0.4	0.5	0.6

Note: Pricing as on 10 February 2026; Source: Company, Elara Securities Estimate

EBITDA margin guidance for FY26 at ~20–21%

**Exhibit 1: Quarterly financials**

YE March (INR mn)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)
Net Sales	86,459	79,785	8.4	82,857	4.3
Gross Profit	51,647	46,631	10.8	49,468	4.4
Gross Margin (%)	59.7	58.4	129.0	59.7	3.2
EBITDA	17,733	16,278	8.9	16,781	5.7
EBITDA Margin (%)	20.5	20.4	10.8	20.3	25.8
Other Income	1,876	1,075	74.6	1,206	55.6
Interest	928	1,185	(21.7)	952	(2.6)
Depreciation	4,647	4,185	11.0	4,292	8.3
PBT	14,035	11,983	17.1	12,743	10.1
Tax	4,287	3,543	21.0	4,278	0.2
Tax Rate (%)	30.5	29.6	98.1	33.6	(302.5)
PAT	9,748	8,440	15.5	8,465	15.2
Minority Interest	9	18	(53.6)	20	(57.1)
Extraordinary items	(653)	-	NA	-	NA
PAT	9,103	8,458	7.6	8,485	7.3
Adjusted Net Income	9,756	8,458	15.3	8,485	15.0
NPM (%)	11.3	10.6	68.3	10.2	104.4

Source: Company, Elara Securities Research

**Exhibit 2: Valuation based on core earnings**

	FY24	FY25	FY26E	FY27E	FY28E
Core EPS (INR)	50.4	52.9	55.2	68.1	74.1
Core EPS growth (%)	69.6	4.9	4.3	23.4	8.9
Cash per share (INR)	108.2	142.1	49.8	45.8	101.6
Current Core P/E (x)	19.6	18.7	17.9	14.5	13.3
Core ROIC (%)	16.7	16.6	15.3	16.3	15.2

Source: Company, Elara Securities Estimate

**Q3FY26 conference call highlights****Business highlights**

- ▶ Revenue from operations rose 8.4% YoY to INR 86.5bn, led by strong performance in the EU and ARV businesses.
- ▶ EBITDA before R&D came in at INR 21.6bn, translating into a 25.0% margin.
- ▶ EBITDA before forex and other income stood at INR 17.7bn, with an EBITDA margin of 20.5%.
- ▶ R&D spend (including depreciation) was INR 4.1bn, accounting for 4.7% of revenue.
- ▶ Net cash position remains strong at USD 251mn as on 31 December 2025, even after cash outflow for the Khandelwal Laboratories acquisition.
- ▶ Free cashflow generation was robust at USD 118mn during the quarter.
- ▶ Ex-Revlimid revenue improved ~9% YoY, indicating underlying growth momentum.
- ▶ At the Vizag facility, three products are currently being filled, with ~10 additional expected; management targets eight production lines by FY26-end, with GLP-1 products to be filled from this site – FY27 to be the ramp-up year while FY28 is likely to be value-accretive.
- ▶ Formulations revenue grew 10% YoY, contributing ~89% of total revenue.
- ▶ In Lanett and Bausch settlement liability rests with Lanett, and management says ARBP will not be adversely affected by the settlement.

**US business**

- ▶ US revenue grew 2.2% YoY to INR 37.4bn, accounting for 43.2% of consolidated revenue.
- ▶ ARBP secured final USFDA approval for 7 ANDAs during the quarter (including two conversions from tentative to final approval), spanning anti-diabetic, CNS, pain management, anti-infective, anti-histamine, electrolyte replacement and gastrointestinal therapies, across both Rx and OTC formulations.
- ▶ Cumulatively, as on 31 December 2025, the company has filed 879 ANDA, of which 719 have received final approval and 31 remain tentatively approved with the USFDA.
- ▶ Nine products were launched in the US during the quarter, strengthening the ongoing launch pipeline.
- ▶ Contribution from gRevlimid remains negligible, indicating limited base impact.
- ▶ US injectables business delivered strong growth of ~17% YoY, driven by improved product mix and demand.
- ▶ Eugia-3 USFDA inspection observations are procedural, and management has expressed confidence in responding within 15 days.
- ▶ The Lanett acquisition is on track for completion in Q1FY27, subject to customary approvals post FTC approval
- ▶ Pomalidomide launch is targeted for Q4FY26, adding to the specialty oncology portfolio.

**EU business**

- ▶ EU revenue surged 27.4% YoY to INR 27.0bn, driven by robust traction across key markets, and contributed 31.3% to consolidated revenue.
- ▶ In constant currency terms, EU revenue grew 10.7% YoY to EUR 261mn, reflecting strong underlying demand across the region.
- ▶ Core EU markets – France, Germany, Portugal and the Netherlands – delivered double-digit growth, underscoring broad-based momentum.

**Biosimilars**

- ▶ CuraTeQ Biologics is building a scaled global biosimilars platform, backed by several approvals in the regulated markets, Phase III oncology assets, a 15-product diversified pipeline, easing regulatory pathways and planned filings across major geographies, positioning the business to tap a ~USD 50bn biosimilars opportunity over the next decade.
- ▶ BP16 (denosumab) and BP11 (omalizumab) are advanced biosimilar candidates with demonstrated PK and clinical comparability, addressing large multi-billion-dollar reference markets nearing patent expiry; CuraTeQ is targeting EU MAA and US BLA filings in CY2026, ensuring a steady cadence of regulated-market submissions.
- ▶ EU launch momentum is building, supported by initial approvals and supply ramp-up, alongside sharper execution via supply chain optimization and strategic partnerships across EU and the MENA region.
- ▶ Growth markets continue to scale, led by approvals in Canada, LATAM tender wins, and ongoing filings in Brazil, aiding in geographic diversification.
- ▶ Ongoing capacity expansion and a deep next-wave pipeline (>USD 50bn total market addressable [TAM]) underpin visibility for sustained growth beyond CY28.
- ▶ Key regulatory filings remain on track, with the US and the EU submissions targeted in CY26, notwithstanding minor timeline adjustments for denosumab.

**PENG**

- ▶ PENG output is likely to exceed 10,000mn tonne in FY27, reflecting scale-up of capacity.
- ▶ Full benefits of the PENG MIP are set to accrue from April 2026.
- ▶ 6-APA sales are likely to pick up from Q1 FY26, supporting incremental revenue growth.
- ▶ PENG capacity was fully utilized for captive consumption in the previous quarter, indicating strong internal demand.
- ▶ Capacity ramp-up reached an annualized run-rate of ~9,000–10,000mn tonne in January, demonstrating steady execution.
- ▶ Yield is improving, with management indicating progressive full deployment of fermenter capacity over time.
- ▶ PENG operations have already achieved break-even, reducing downside risk during ramp-up.
- ▶ PLI inflows of ~INR 2.4bn are likely in FY27, providing a meaningful earnings tailwind.

**ARV and API businesses**

- ▶ ARV revenue grew 22.4% YoY to INR 3.8bn, accounting for 4.3% of consolidated revenue, with the segment sustaining momentum and delivering ~16% YoY growth, driven by incremental business opportunities.
- ▶ In USD terms, ARV revenue increased 16.1% YoY to USD 42mn, reflecting healthy underlying demand.
- ▶ API revenue declined 4.3% YoY to INR 96.3bn, contributing 11.1% of consolidated revenue.
- ▶ In USD terms, API revenue fell 9.2% YoY to USD 108mn, with the decline largely attributable to adverse market conditions dragging the API business.

**Growth markets**

- ▶ Growth markets revenue declined 6% YoY, with a slight slowdown in Indonesia, partly offset by growth across other key markets; the segment accounted for 10.0% of consolidated revenue.
- ▶ In USD terms, growth markets revenue decreased 6.1% YoY to USD 97mn, reflecting continued market softness.
- ▶ Domestic formulations sales stood at INR 740mn in the quarter, while 9MFY26 domestic formulations revenue reached INR 2.3bn.

**Guidance**

- ▶ Gross margin are likely to expand in the medium term, supported by rising PENG contribution and improved backward integration.
- ▶ Management reiterated achieving ~USD 1bn in EU revenue target in FY26, underpinned by strong momentum and pipeline launches.
- ▶ The Dayton facility has entered the commercial phase and is set to contribute meaningfully from FY27, while the Raleigh facility awaits regulatory clearance; the Lanett acquisition, subject to approvals, is likely to further strengthen the US portfolio.
- ▶ The China facility is progressing toward ~2bn units of annual capacity, with 10 products already approved; management expects EBITDA break-even in Q4 and meaningful EBITDA contribution from next year.
- ▶ Strategic initiatives, such as PENG, 6-APA and Amoxicillin, are enhancing cost competitiveness, reducing external dependence and supporting margin expansion, with utilization likely to ramp up to ~65–70% by March 2026 (vs ~42% last year).
- ▶ EBITDA margin guidance for FY26 is at ~20–21%.

- ▶ Growth in the next two years is likely to be driven by scalable initiatives and a differentiated pipeline, with increasing emphasis on complex generics across dermatology, transdermal, nasal, respiratory and oncology segments.
- ▶ The injectables business continues to improve, aided by supply ramp-up, better service levels and higher capacity utilization, translating into stronger operating performance.
- ▶ EU growth is likely to accelerate further, supported by incremental launches, improved supplies from China and upcoming LOE-driven opportunities, driving a sharper ramp-up ahead.
- ▶ Management expects FY29 to be the inflection year for the biotech business, as investments begin to translate into earnings.
- ▶ Biopharma SHAKTI, if executed effectively, is seen as structurally positive for the biopharma and biosimilar ecosystem, with early signs of ecosystem strengthening.
- ▶ Management expects no large organic capex plans, while actively evaluating inorganic acquisition opportunities to supplement growth.
- ▶ FY27 capex target is at INR 150–200mn, while TheraNym Biologics capex is estimated at USD 120–130mn; part of the spend has already been incurred, with the bulk likely in FY27.
- ▶ The Eugia business is likely to grow in the double-digit growth in FY27.

**Exhibit 3: On a rolling P/E basis, ARBP trading at 13.6% discount to its STD +1 of 20.1x**



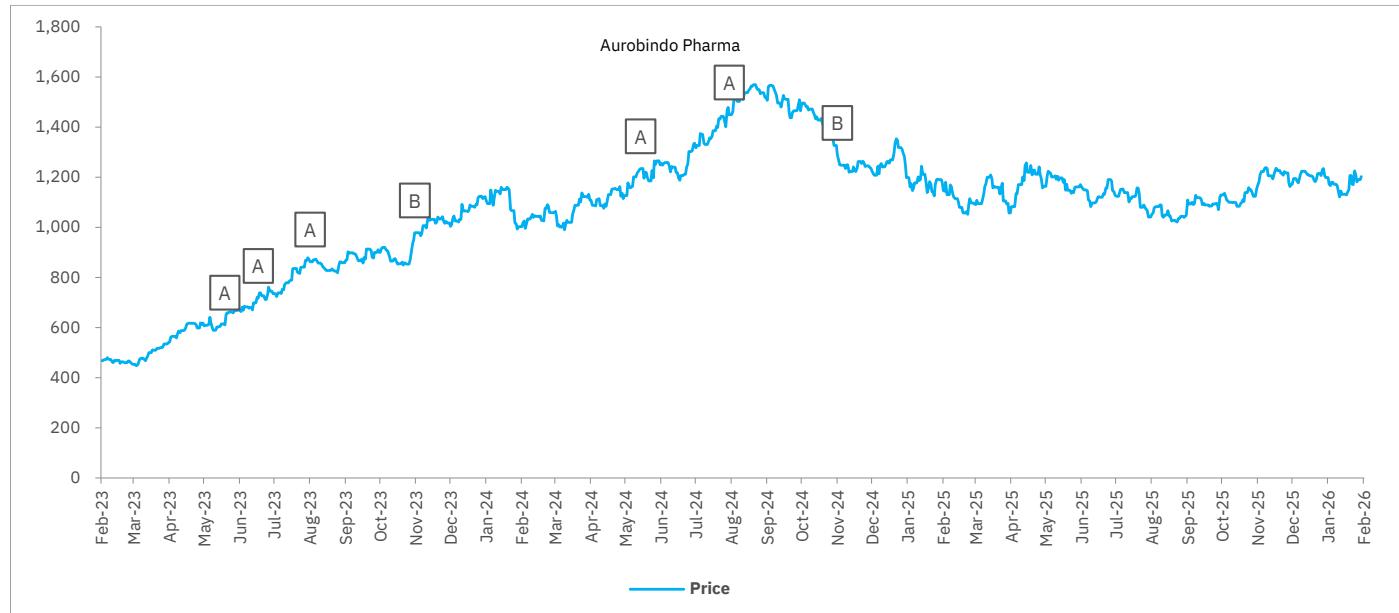
Source: Bloomberg, Company, Elara Securities Estimate

**Exhibit 4: Change in estimates**

(INR mn)	Old			Revised			% change		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Sales	3,36,043	3,92,102	4,13,068	3,35,292	3,88,635	4,14,713	(0.2)	(0.9)	0.4
EBITDA	68,346	73,940	77,792	67,229	73,127	78,473	(1.6)	(1.1)	0.9
PAT	36,388	42,328	46,334	35,274	42,593	46,231	(3.1)	0.6	(0.2)
EPS (INR)	62.7	72.9	79.8	61.9	73.3	79.6	(1.3)	0.6	(0.2)

Source: Elara Securities Estimate

## Coverage History



Date	Rating	Target Price (INR)	Closing Price (INR)
30-May-2022	Buy	715	528
11-Aug-2022	Accumulate	665	576
14-Nov-2022	Accumulate	520	487
29-May-2023	Accumulate	691	611
27-Jun-2023	Accumulate	800	719
11-Aug-2023	Accumulate	949	863
10-Nov-2023	Buy	1,208	980
24-May-2024	Accumulate	1,384	1,235
09-Aug-2024	Accumulate	1,568	1,450
11-Nov-2024	Buy	1,568	1,286

### Guide to Research Rating

**BUY (B)** Absolute Return >+20%

**ACCUMULATE (A)** Absolute Return +5% to +20%

**REDUCE (R)** Absolute Return -5% to +5%

**SELL (S)** Absolute Return < -5%

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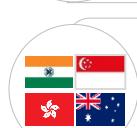
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